



AMERICAN DEVELOPMENT  
INSTITUTE

www.ADIenergy.com  
E-mail: info@ADIenergy.com

**SUMMARY**

ADI Energy helped Select Energy Services, Inc. (SESI) win this solicitation for providing comprehensive energy solutions to this aged building. ADI Energy supported the technical and sales effort for this project.

**Overall value: \$5 million—15 Year maintenance contract**

**SERVICES**

- Energy savings analysis
- Preparing/analyzing energy savings reports
- Energy Trending
- Energy modeling
- ESCP design/build
- Utility management
- Turnkey energy services
- National grid energy incentive

**MEASURES**

- High-Efficiency Chilled Water Plant
- HVAC and Control Upgrade
- Heat Recovery System Rehabilitation
- Replace/Rehabilitate Variable-Speed Drives
- Boiler Control Upgrades
- High Efficiency Motors
- Thermal Envelope Upgrades
- VAV Fume Hoods
- High-Efficiency Filters
- Convert Variable Inlet Vane to VSD
- High-Efficiency Lighting Upgrades
- Occupancy Sensor Installation

## Long Island District Attorney/ Medical Examiners Building Long Island, New York



### UNIQUE VALUE TO CUSTOMER

Suffolk County Medical Examiner was on the county's list not for being the most energy efficient building but rather the biggest energy hog. Suffolk County tried various strategies to reduce consumption but the only thing that would work was to hire a ESCO to complete an extensive energy project at the Medical Examiner's building.

Suffolk County awarded the ESCO contract to Select Energy. The \$5 million energy solutions project includes every conservation measure imaginable. Select Energy hired ADI Energy to develop the proposal capture strategy that included: customer need analysis, technology reviews such as hybrid cooling plant, cogeneration and heat recovery.

ADI Energy worked with Select Energy engineers to develop the savings and pricing for all energy measures and developed various program options. ADI Energy supported SESI in developing its proposal preparation and interview process.

